



# Guby Valet Trash Script



**RECEPTIONIST**

## Phone Call INTRO

**You:** Hey my name is [Your Name] With Guby Valet Trash & Junk Removal Can You Transfer Me To The Property Manager?

## IF PROPERTY MANAGER NOT THERE...

**YOU:** DO YOU KNOW WHEN THEY WILL BE IN?

\*\*\*ASK AND TAKE DOWN DIRECTOR'S  
EMAIL ADDRESS AND PHONE NUMBER\*\*\*

**YOU:** CAN YOU FORWARD ME TO THEIR VOICEMAIL,  
THANK YOU!

## VOICE MAIL

Hey \_\_\_\_ (Property Manager Name) my  
name is \_\_\_\_\_ With Guby LLC.

We Handle apartment, residential, and commercial valet trash and junk removal. We are reaching out to leasing and property managers to see if they need trash valet services or if they are interested in switching providers.

You can find more information on our website  
[www.GUBY.LLC](http://www.GUBY.LLC), or you can reach us at 704-251-4841

## PROPERTY MANAGER

**You:** Hey my name is \_\_\_\_\_ With Guby LLC.  
We Handle apartment, residential, and commercial valet trash and junk removal. Are you familiar with valet trash services?



OR



### RESPONSE (YES)

**You:** Oh okay, did you have a good or a bad situation with them?

### LIKED VALET TRASH

**You:** Oh okay, did you have a good or a bad experience with them?

What price do they offer for their services?  
...and would you be willing to switch companies if we offered a promotional price?

### (LET THEM TALK....)

\*\*\*ASK if you can take down their email and phone number and any information they will give. (Helps Progress Sale For Closer)

### RESPONSE (NO)

**You:** Well our company helps eliminate the stress of residents having to drag their trash to the dump. One of our Trash Technicians will arrive between 6-8pm Sunday - Thursday to haul away tied trash bags and take them to the dumpster in the neighborhood.

Valet Trash also offers a no risk all revenue source that increases the net operating income and value of the community.

Is there a time and date we could meet to see if valet trash would benefit your community?

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